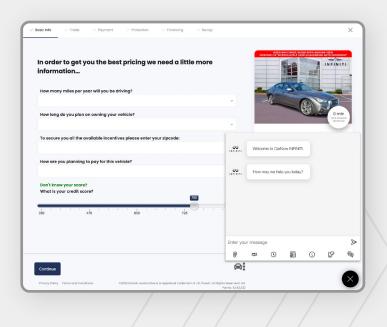
CarNow[®]

J.D. Power Darwin Automotive Platform Integration

Real-Time Messaging™



CarNow's Real-Time Messaging solution now integrates with the J.D. Power Darwin Automotive finance and insurance (F&I) menu and digital retailing platform, bringing Darwin's customers the benefits of a comprehensive, real-time messaging tool.



Real-Time Engagement

The integration empowers dealers to engage with a customer while they're actively shopping. Whether the customer is ready to make a trade or get a credit check, a salesperson can help in real-time rather than following up later. This is all made possible through CarNow's Real-Time Messaging platform.

Drive More Quality Leads

Real-Time Messaging increases engagement and delivers quality, sales-ready leads for the dealership. Answering customer questions in real-time allows a big-picture customer profile to be created simultaneously. This means that by the time a customer reaches the dealership, a relationship is already built to work from.

FEATURES

Live Leads Notifications

Capitalize on qualified, in-the-moment prospects by activating a notification that prompts and prepares a manager to enter the conversation at exactly the right moment – anytime, anywhere, and on any device.

Robust Messaging

Experience a full-featured messaging solution that automatically gathers and responds to client questions at any time and from anywhere.

Automate Processes

An integrated intelligence feature naturally moves clients through the buyer journey with timed questions.

BENEFITS

Keep Leads Engaged

Custom workflows tailored to dealerships' evolving needs keep shoppers live, engaged, and in control.

Embrace Innovation

Provide meaningful value for both staff and customers by innovating and improving the digital car-buying journey.

Best-In-Class Support

Gain access to a dedicated performance team that leverages industry-proven best practices to drive maximum results.

Learn more at CarNow.com or contact sales@carnow.com.